



# Doing Business in Germany and Austria

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## FreeLife Germany & Austria

- Open business in April 2008
- FreeLife Germany registered the Himalayan GoChi Juice in its product range

## Signing up

- You have to be at least 18 years old to enroll
- There are multiple ways to sign up as a Marketing Executive
  - Sign up online at [www.freelife.com](http://www.freelife.com),
  - Call Customer Service (+602.333.4888) and we will take your application over the phone
  - Complete the Marketing Executive Application and Agreement (ME Form) and mail, email or fax it to the address, email or fax number listed above.
- All MEs must agree to the FreeLife International Germany GmbH Policies & Procedures. If enrolling online, this can be done electronically during enrollment. If enrolling by phone, you will need to log into your back office account and click "I accept" where indicated for Policies and Procedures. For those enrolling via fax or mail, your signed ME application will be sufficient.
- There is a €35,- (VAT inclusive) enrollment fee that includes
  - Personalized website with online business tools
  - Gift of a Business Kit that includes promotional materials and information to introduce you to FreeLife®
- FreeLife provides all Marketing Executives with their own personalized website to enroll Marketing Executives and market GoChi

**At this point there is no option for an Entrepreneur for Austria. Any changes you find on our website [www.freelife.com](http://www.freelife.com).**

## How to Purchase

- GoChi is sold in 1 case allotment (4 bottles) or in Value Pack allotments of 6 cases (24 bottles). Purchases can be made online at [www.freelife.com](http://www.freelife.com), by phone, fax, or mailing an order form to FreeLife international 4950 south 48<sup>th</sup> street, Phoenix, AZ 85040 USA
- FreeLife's convenient Advantage Customer Program (AC100) is also available. To enroll, you can either:
  - Complete the Advantage Customer Application and submit it to Customer Care to the address indicated above or
  - Enroll through your backoffice at [www.Freelife.com](http://www.Freelife.com)

## Payment Methods

- The following payment methods used in Germany are:
  - Credit Card (Visa or MC)
  - ELV/Electronic Bank Debit

## Earnings

- Direct Deposit is the quickest and most convenient and secure option available for Marketing Executives in Austria. Please follow one of these steps to enroll:
  - Visit [www.freelife.com](http://www.freelife.com): Log in using your personal email address and password and go to My Account. Select My Tools, and then select Maintain Direct Deposit.
  - For those submitting hard copy applications, the ME application contains your direct deposit information so simply fax in a completed ME application to FreeLife Germany Customer Service at +602.333.4863

## Product Pricing

- AC100 Pricing for a case (4 bottles) of GoChi is as follows:
  - €133.50 (price includes 19% VAT)
- Preferred Customer Pricing for a case (4 bottles) of GoChi is as follows:
  - €152.50 (price includes 19% VAT)
- Pricing for an AC100 Value Pack (6 cases, 24 bottles) is as follows:
  - €667 (price includes 19% VAT)
- Pricing for a Preferred Customer Value Pack (6 cases, 24 bottles) is as follows:
  - €762.50 (price includes 19% VAT)
- Pricing for shipping in Germany is as follows:
  - €8.50 for the first case shipping within Germany (price includes 19% VAT)
  - €4.75 for each additional case shipping within Germany (price includes 19% VAT)
- Pricing for shipping in Austria is as follows:
  - €13.00 for the first case shipping to Austria (price includes 19% VAT)
  - €6.00 for each additional case shipping to Austria (price includes 19% VAT)

## Shipping Methods

- All orders shipped within Germany will be delivered via DPD service and tracking information will be available for each package by accessing your “order status” in your ME services section of [www.freelife.com](http://www.freelife.com). Estimate delivery time is 5-6 days.
- All orders shipped to Austria will be delivered via DPD service and tracking information will be available for each package by accessing your “order status” in your ME services section of [www.freelife.com](http://www.freelife.com). Estimate delivery time is 5 days.

## International Development

- All German and Austrian Marketing Executives can enroll Marketing Executives and Customers in other countries where FreeLife is currently doing business

## Product Display

- FreeLife® products should not be publicly displayed in a retail establishment.
- Germany and Austria have very strict advertisement policies – it is prohibited by law to advertise any foods or nutritional supplements with a health claim.